CURRICULUM VITAE (CV)

Michael Manke

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Function:	Focuses on corporate law and M&A, especially cross- border, with a special focus on foreign direct invest- ments.		
	Advises on media and technology, intellectual prop- erty law and public procurement matters.		
	Provides extensive legal services to foreign investors establishing a presence in Lithuania (green- and brownfield-investments) with a proven track record in- cluding the biggest investments in Lithuania in recent years.		
Education and certificates:	2001-2006 Law studies at Rheinische-Friedrich Wil- helm University Bonn		
	2010 Master of Laws in "Information Technology and Intellectual Property Law" at Hannover university		
	2010 Master of Laws in "Information and Communica- tion Technology Law" at Oslo university (Norway)		
Professional focus and experience:	Practice areas :		
	- Corporate law		
	- M&A		
	- Public Procurement law		
	- Arbitration		
	- Intellectual Property		
	- Media & Technology		
<u>Major projects:</u>	- Legal services for a major Lithuanian software developer, (from 2011 up to now)		
	- Sale of Group of companies (waste industry), Vendor DD (legal, tax, financial), SPA, transac- tion services; Lithuania, 2012		

- Advisory services for the establishment and operation of an online shop for the Baltic States (from 2012 up to now)
- Sale and purchase of various renewable energy projects (wind, solar, biomass CHP unit), DD, SPA, transaction services; Lithuania, Latvia, 2011 – 2014
- Representation of clients in arbitration proceedings with the Stockholm Chamber of Commerce and the Vilnius Commercial Court of Arbitration, (from 2012 up to 2014)
- Market entry of a global retailer in Lithuania: advisory services on corporate and labor law matters, labelling, registration and protection of intellectual property and data protection
- Structural reorganization of an IT company; compliance and fraud audit, exchange of management, implementation of new contractual structure, establishment of new entity; Lithuania, 2013
- Advisory services for registration and protection of Intellectual Property (from 2013 up to now)
- Consultation during the acquisition of a business center in Lithuania (2015)
- Various M&A transactions for one of the biggest commercial real estate managers in the Baltic States
- Advisory of a German logistics company during its investment in Lithuania through subscription of new shares (2018)
- Full scope advisory during the sale of a Lithuanian IT business division to a foreign investor (2018)
- Market entry and ongoing consultation of Hella Lithuania: Advisory re-establishment in Kaunas Free Economic Zone, corporate and labor law, FIDIC contracts and construction law (2017 until 2020)
- Market entry and ongoing consultation of a Swiss listed automotive company in Lithuania: Advisory re-establishment, corporate and labor law (2019 until 2020)
- Market entry and ongoing consultation of a German automotive production facility: Advisory re-establishment, corporate and labor law (2019 until 2020)

Publications:	-	Cloud Computing – contracts and liabili Seminar Thesis, University of Hanover, 20
	-	"Intellectual Property and Private Inte tional Law – The Interplay of IP Infringen and Revocation Proceedings in Internati Civil Procedure", University of Oslo, Ma Thesis 2010
	-	"Änderungen für Personen-handelsge schaften in Litauen", Baltikumsbrief Okt 2012
	-	"Grundlagen des litauischen Arbeitsrecl Handbuch Arbeitsrecht 2013
	-	"Einführung der neuen Datenschutzgrund ordnung", Baltikumsbrief Oktober 2013
	-	Compliance: "Die systematische Vorbeug von Rechtsverstößen der Mitarbeiter", B kumsbrief Mai 2014
	-	"Vereinfachte Finanzierung für den Erv von Gesellschaftsanteilen", Baltikumsl August 2014
	-	"The protection of trade secrets in Lithua Infokompakt Nr. 3, 2014
	-	"The acquisition of company shares in Litl nia without notarial form?", Infokompakt N 2015
	-	M&A transactions in the Baltic State Chances and pitfalls, Baltikumsbrief Nov ber 2016
	-	The new Lithuanian labour law, Baltikumsl November 2016
	-	Insufficient capitalization and thin-cap re Baltikumsbrief July 2017
	-	Investments in Free Economic Zones, Ba umsbrief October 2017
	-	The new General Data Protection Regulat Baltikumsbrief Februay 2018
	-	Joint Ventures in the Baltic States, Ba umsbrief May 2018
<u>Speaker's / Lecturer's experience:</u>	-	Speaker on Public procurement law in the tics at the webinar organized by Advan Austria, 15 March 2021
	-	Lecturer on e-commerce at the Internati school for law and business in Vilnius
	-	Seminar for assistant judges in Lithuania "Taking evidence in a digital environment April 2014

-	Workshop for lawyers about "Conduction a Legal Due Diligence", 15 May 2014
-	Seminar on "Doing business online – legal is- sues for online shops", United Baltics confer- ence – Exploring e-commerce, 13 March 2015
Membership: -	Member of ITechLaw (International Associa- tion of IT-Lawyers)
-	Dusseldorf (Germany) bar association
-	Lithuanian bar association
Working languages:	Lithuanian, German, English