

Rödl & Partner

CURRICULUM VITAE (CV)

Maksimas Saveljevas

Attorney-at-Law, Head of M&A
Local Legal Partner

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Function:

Track record of more than 29 years as a legal practitioner. More than 27 years in M&A. More than 20 years of legal project management experience.

Focuses on M&A. More than 70 M&A deals successfully completed.

Experienced leader of corporate law, employment law, M&A, B2B contract law and regulatory legal teams.

Unique experience of leading legal teams in Belarus for more than 4 years both from Vilnius and Minsk.

Has a unique experience of leading outbound investment transactions of his clients in Latvia, Ukraine, Belarus and other countries.

Extensively advises on corporate & commercial law, B2B transactions, employment law and life science legal solutions.

Advises on corporate restructuring, including sophisticated group mergers and spins-off.

Has a proven track record of a pharma law expert.

Education and certificates:

Vilnius University, Master of Laws (LL.M.), International Law and Legal Studies (September 1991 – June 1996)

Professional focus and experience:

Practice areas:

- Mergers & Acquisitions (M&A)
 - Corporate & Commercial Law
 - Labor and Employment Law
 - B2B transactions
 - Life Science (including Pharma Law)
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Major selected projects:

- PEMF (Private Equity Management Fund) - sell-side legal advisory of an MBO transaction pertaining to disposal of a controlling stake in an energy company engaged in production and sale of biofuel (2012-2013)
- Linas Agro - overall buy-side transaction support in acquisition of several Latvian food processing companies (2013-2014)
- ATEA - overall buy-side transaction support in acquisition of several IT companies in Lithuania (2013-2014)
- ATEA - overall legal support with acquisition of Baltnetos komunikacijos group (Lithuania, Russia, Belarus) (buy-side legal due diligence, drafting an SPA, negotiations, obtaining a merger clearance, assistance at signing and closing of the share deal) (2015)
- Coca-Cola Hellenic and the Coca-Cola Company - full scope legal support in acquisition of 100% stake in Neptuno vandenys, UAB, one of the biggest natural mineral water manufacturers in Lithuania: buy-side legal due diligence, deal structuring advice, drafting an SPA, negotiations, assistance with obtaining a local merger clearance, assistance at signing of the share deal, other legal pre-closing advice (2015-2016)
- Austrian investor - overall legal support in acquisition of one of the biggest operators of a chain of gasoline stations in Lithuania: extensive buy-side legal due diligence, drafting SPA and other transaction documentation, transaction and finance structuring, negotiations, pre-closing advice (2015-2016)
- Civinity group - Overall legal support in acquisition of a local engineering and design company (buy-side legal advice): buy-side legal due diligence, drafting transaction documentation, negotiations, other deal legal support (2019)
- Major Lithuanian fast-food operator - overall legal support in acquisition of a fast-food chain in Ukraine (buy-side legal advice) (2019)
- One of the biggest fishing companies in Europe (the Netherlands) - buy-side legal due diligence of a Lithuanian fishing company with overseas fishing operations; advice on SPA and SHA; regulatory advice on fishing licences (2020)
- One of the biggest cargo forwarders by sea in Europe - buy-side legal due diligence of Lithuanian and Russian forwarders (2 companies);

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support in obtaining a regulatory clearance for the transaction in Lithuania, drafting SPA and other transaction documentation, attendance to negotiations, support at signing and closing (2021)

- A UK e-commerce company - buy-side legal due diligence of a Lithuanian e-commerce company (2022)
- M-1 group - sell-side legal advice in relation to the disposal of several radio stations operator: transaction support and negotiations (2023);
- A major Lithuanian wholesaler of veterinary medicines and feed additives - sell-side legal advice: vendor legal due diligence and overall transaction support (2024);
- A multinational business corporation (Portugal) - buy-side legal advice in respect of the potential acquisition of a major Baltic operator of the network of veterinary stores and pharmacies: legal due diligence and transaction support (2024)

Publications:

- Participation in preparation of the book *Establishing in Lithuania*
 - Participation in preparation of the book *Capital Market in Lithuania*
 - Participation in preparation of the *OECD Investment Guide for Lithuania*
 - Participation in preparation of the *Euromoney Investment Guide*
 - Article "Lithuania – aiming at completion of transposition of the labor law *acquis*"
 - Article "Acquisition of a controlling block of shares in a Lithuanian private stock company: what next. Legal practitioner's recommendations to the acquirer"
 - Amending the Lithuanian chapter of the Data Protection Laws of the World
 - Co-author of an article to EuroLex on the latest Lithuanian pharma law developments
 - Co-author of an article to the informational bulletin of the American Chamber of Commerce on confidentiality and disclosure
 - Author of the Lithuanian Chapter contributed to the *Employment Law in Europe*, Tottel Publishing, 2008
 - Co-author of *Real Property Rights in Lithuania*, Center of Legal Competence, 2005
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- Other publications

Speaker's / Lecturer's experience:

Speaker at various business conferences, events and webinars in the Baltics (Confinn, BNI, various Chambers of Industry and Commerce, etc.)

Membership:

Fully qualified Lithuanian Attorney-at-law admitted to the Lithuanian Bar (a member of the Lithuanian Bar Association).

A representative of Roedl & Partner (Vilnius office) at BNI Geležinis vilkas.

Working languages:

English, Russian, Lithuanian
